

## Internal Sales Representative (gn) at the Irschenberg site

Would you like to play in the Champions League of IT and network technology? - We are your player!

Market growth

Increasing requirements (Power over Ethernet, WIFI, technical infrastructure)

Industry attractiveness

Network construction & system solutions in the field of communication systems

Stability

Medium-sized company

Headquarters: Irschenberg/Upper Bavaria

Our recipe for success:

- maximum availability at the customer
- maximum individuality

### Ensuring availability - Your tasks

- You process inquiries and offers for the sale of customized and high-quality systems and overall solutions for communication cabling and the security infrastructure of data centers and IT operating rooms
- You will have direct contact with our industrial end customers and planning offices throughout southern Germany and will actively participate in the acquisition of new customers and the initiation of projects
- You will independently maintain and support the master and CRM data in our ERP system.
- You create sales-related analyses and evaluations (e.g. pipeline and forecast)

### Motivated and open for new things - You fit to us

- Completed commercial training
- Experience in using an ERP system (ideally Oxaion)
- First ERP admin experience desirable
- First experience in system and solution sales desirable
- Technical understanding
- Communication skills and authentic appearance
- Service and customer orientation
- Reliability and independent working style
- German and English language skills, both written and spoken

### Innovativ und Zukunftsorientiert – Wir bieten

Innovation, individuality and growth are the pillars of our corporate culture and require a framework that is as innovative as it is individual.

#### We offer - you profit!

- Open-minded and motivated team
- Permanent and secure job
- Flat hierarchies
- Personal development opportunities
- Attractive general conditions (13 monthly salaries, 30 days vacation)

### Interested?

We look forward to receiving  
your application!

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**YOUR PARTNER FOR THE BEST CONNECTION WITH THE FUTURE**